

The Squires Wire

April 5, 2016

BucksMont Squires of Song

Home of the 2013 Atlantic Division Plateau A Chorus Champions

ReMEMber - MEMbership begins with ME

We regret to inform that Rick Edelman's mother, Louise Edelman, age 100, passed away on March 26th at the Majestic Oaks Rehabilitation and Nursing Center in Warminster. Eight Squires attended the Celebration of Life Services at Scottsville United Methodist Church in Feasterville on Wednesday, March 30th. Together, Rick and the Squires sang "I Believe" and "You'll Never Walk Alone" as a special music tribute to Louise's memory. Of interest, we also met former member Jeff Smith during the visitation hour.

Calendar Alert – New items are listed in "Mark Your Calendar" and the website as follows:

- April 15, Scott Petri Expo
 - April 27 Delaware Veterans Home
 - May 14, Bristol Stroll, combined with Country Gentlemen
 - May 17, Guest Night
 - June 18, Squires + Vintage Harmony Combined Picnic
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How to be ready for visiting or potential Barbershoppers

(Excerpt from The Harmonizer, November/December 2013)

1. **Be sure your greeter is ready for both expected and unexpected guests** (some chapters have a designated Point of contact man)
2. **Ensure your website information is thorough and up to date.** Be sure changes to the normal schedule are noted.
3. **Have up-to-date and complete guest books ready to go.** Lending a member's book or music might seem like a nice gesture, but you can't be sure it has the right stuff and now the guest might feel like he is imposing on someone who now has no music.
4. **Wear your chapter name badges.** It sets the tone for a great first impression.
5. **Have options available for different levels of participation.** Some guests like to jump right in; others just like to sit and listen. Make it easy for your guest to enjoy the evening.
6. **Invite your guests to participate fully.** Invite them to sing in a quartet or gang. You never know how much fun he'll have unless he tries.
7. **Keep your business meetings short.** Consider another activity for guests: chit chat with the membership guy; break away for auditions; hallway tag or Polecat with the other guests, etc.
8. **Recognize your guests for coming.** Oh, if you sing a "welcome" song, sing it well.
9. **Don't overwhelm your guests.** It's easy to overwhelm with excessive encouragement. A brochure is a good idea but a high-pressure pitch is not.
10. **Offer the guest a ride home,** if you can.
11. **Follow up.** A friendly email or card shows the guest you enjoyed his or her visit and would like them to come back.
12. **Conclusion:** Chapters that continuously polish their guest program can increase the chances of their guests (and prospective members) having an awesome visit to their rehearsal.

*Happy Birthday for the Month of April to:
Ed Eichner (06), Steve Gold (07), Joe D'Andrea (21)*

EVENTS CALENDAR

(Events are also listed at website: bms.harmonize.com)

PERFORMANCES & OUTINGS	EVENTS OF INTEREST
April 15, Fri, Scott Petri Expo April 27, Wed, Delaware Valley Veterans Home	Mon, April 11, National Barbershop Quartet Day Sat, April 23, Passover (Starts sunset, Apr 22)

Mark Your Calendar

- ◆ Mainliner Show, April 9, Saturday, 2 pm, Malvern, PA
- ◆ National Barbershop Quartet Day, April 11, Monday
- ⇒ Spring Prelims, April 15-16, Reading, PA
- ⇒ **Rep. Scott Petri Expo**, (178th District), April 15, Fri, 10-2, arr. 9:45am, Spring Mill Manor, Ivyland. Blue outfit, half table display.
- ⇒ **Delaware Valley Veterans Home**, April 27, Wed, arrive 6:15pm. Wear vestless outfit with patriotic cap
 - ◆ Brothers in Harmony Show, April 30, Saturday, 2pm, Bordentown, NJ
- ⇒ **Newtown Welcome Day 2016**, Sun, May 1. Arrive 1:15pm, Sing at 2PM, Blue outfit.
 - ◆ YIH Festival, May 7, Saturday, 7 pm, Doylestown, PA, Sponsor – Bucks County Country Gentlemen
- ⇒ M-AD Central Division Convention, May 13-14, Harrisburg, PA
- ⇒ **Bristol Stroll**, May 14, Sunday, Joint appearance with Country Gentlemen; arrive 8:45am
- ⇒ **Guest Night**, May 17, Tuesday, Blue outfit
- ⇒ M-AD Harmony College East, June 17-19, Salisbury, MD
- ⇒ **Squires + Vintage Harmony Combined Picnic**, Sat, June 18, arrive 11:30am, Core Creek Park, Pavilion #9
- ⇒ **31st Lansdale Songfest** at Sellersville, June 21, Tue, arrive 6pm
- ⇒ **4th Annual Middletown Independence Parade**, July 4, Mon, Arrive 8am, Blue Outfit, Patriotic hat
- ⇒ BHS International, July 3-10, Nashville, TN
- ⇒ **Northampton Concert**, Thurs, July 28, Northampton Municipal Park. Arr 6:15, Sing at 7PM; Black outfit
- ⇒ **Ft. Washington Estates**, Sep 1, Thurs, 6:15 pm arrival, sing at 7pm; Vestless uniform
- ⇒ M-AD Fall District Convention, Sep 16-18, Lancaster, PA



*The BucksMont Squires of Song represents the Abington-Levittown Chapter,
Central Division, Mid-Atlantic District, of the Barbershop Harmony Society
<http://bms.harmonize.com>; www.MidAtlanticDistrict.com; www.barbershop.org
Email: BucksMontSquires@gmail.com*

Follow us on www.facebook.com; our page is "BucksMont Squires of Song"

The Abington-Levittown Chapter of the Barbershop Harmony Society is a nonprofit 501(c)(3) organization

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